



# Evan's Corner

Hi Everyone,

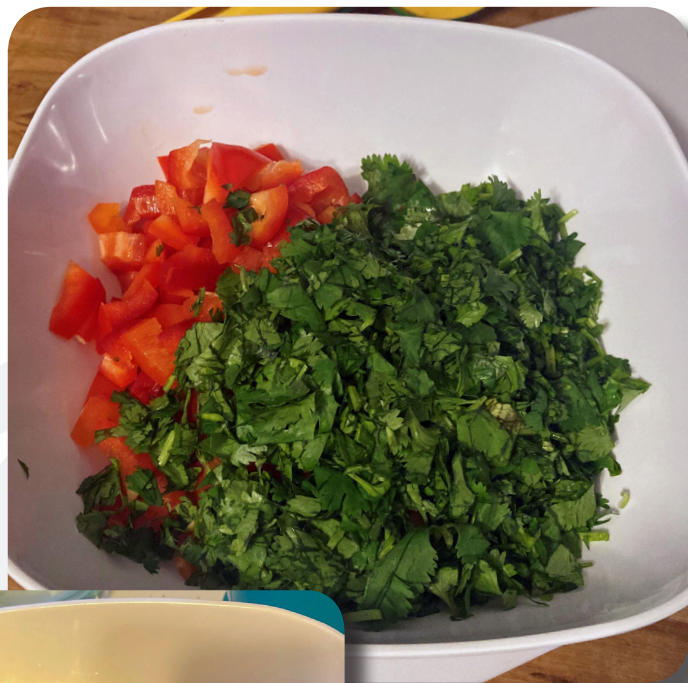
The other day when I was putting together a batch of quinoa salad. I was taken by the beautiful colors of some of the ingredients. The red of the bell pepper and the green of the chopped cilantro. The yellow corn and the black beans. And the brown toned nuts, apricots and raisins. All of these beautiful colors give a real eye appeal to a delicious salad.

These beautiful colors also got me to thinking about personal finance. Let me ask you a question. Does your personal financial situation have personal eye appeal or is it something that makes you want to turn your head and close your eyes? If it's the former, congratulations. Keep up the good work. If it's the latter than it's time to get with the program. Do you have a plan for how you're going to pay down all of your debt? How about a savings plan? I know, savings rates are lousy right now. But did you know that a successful savings plan is not really about the rate you're earning? It's about the consistency of your saving. Save every month and over the long term your savings plan will be a success. And don't worry if you didn't start years ago. It's okay. But do remember to start saving right now. Give us a call and we can help you make sense of your debt and help you get it paid down. Drop us a line and we'll help you get that savings plan rolling.

There's nothing that tastes better or, for that matter, looks better than quinoa salad. Let's hope that your personal finances look that good too.

Till Next Time,

**Evan Clark**  
PRESIDENT AND CEO



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